

## **Agribusiness Management CTE18202**

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### **Course Description**

Agribusiness Management is designed to give students a background in the decision-making process, day-to-day management and production skills and financial management required to operate an agribusiness, farm, or ranch. This class introduces the business, management, marketing, and financial skills needed to successfully produce food, fiber, and fuel for domestic and global markets. They will also learn about the key elements of a successful agribusiness enterprise: economics, financial management, marketing and sales, and government policies and regulations.

### **Suggested Grade Level**

11<sup>th</sup>-12<sup>th</sup>

### **Topics Covered**

- Applications in agricultural business management and operation
- Business structures
- Decision making
- Budgeting
- Recordkeeping
- Finance
- Risk management
- Marketing
- Technology in business
- Economic principles
- Careers in agribusiness management

### **Major Projects**

- Formulate a business and records analysis from financial statements
- Prepare and interpret financial statements from a given set of financial information to include a balance sheet, profit/loss statement, and cash flow statement
- Complete forward cash transactions
- Complete futures and option markets transactions
- Evaluate supply and demand curves for market trends

## Assignments & Grades

Assignments will be posted to Google Classroom. Once the assignments are graded, the results will be posted here as well. Be sure to check Google Classroom frequently to stay up to date on due dates and class information. If you have any questions or issues with the assignments, the students needs to email the instructor as soon as possible.

Keep in mind and plan ahead, the due dates are the due dates whether you have school that day or not.

Late assignments will be deducted 10% per day late. Cheating will earn a 0 grade on the assignment.

## Course Standards

To view the standards for this course, visit the following link:

<https://doe.sd.gov/cte/documents/standards/18202-Agribusiness.pdf>

## Grading Scale

The grading scale is listed below. However, your school district's letter grades relative to each percentage may differ from those listed. Please keep this in mind.

Grade	Description
<b>A (Excellent)</b>	Demonstrates exceptional understanding and mastery of the material. Shows a high level of critical thinking, creativity, and originality in assignments. Consistently exceeds expectations with thorough analysis and insightful contributions.
<b>B (Good)</b>	Shows solid understanding and competence in the subject matter. Assignments are generally well-executed with few errors. Demonstrates good critical thinking skills and provides thoughtful responses.
<b>C (Satisfactory)</b>	Meets basic requirements and demonstrates an adequate understanding of the material. Work is generally competent but may lack depth or originality. Shows some critical thinking but may occasionally miss key points.
<b>D (Poor):</b>	Shows a limited understanding of the material and struggles to meet the minimum requirements. Assignments are incomplete, contain significant errors, or lack coherence. Critical thinking skills are minimal or inconsistently applied.
<b>F (Fail)</b>	Fails to demonstrate any meaningful understanding of the material. Assignments are largely incomplete, incorrect, or irrelevant. Shows little to no critical thinking or effort.